



New Venture Partners LLC

Finding Innovations | Founding Companies | Funding Success

Who we are

New Ventures Partners is the recognized leader in the field of corporate venture spin-outs.

With four offices around the globe and \$700 million under management, New Venture Partners is the global venture capital firm dedicated to corporate technology spinouts. We have a proven track record transforming technologies from corporate R&D labs into successful spin-out ventures. Our team has founded and funded more than 50 technology ventures from the R&D labs and business units of global technology corporations including Lucent/Bell Labs, British Telecom, Philips Electronics, Agere, Boeing, Intel, Telstra, and others.

What we do

New Venture Partners establishes close, long-term relationships with global technology corporations to commercialize innovations through spin-out ventures. We take the lead in identifying, developing, forming, and funding these spin-out ventures to produce sustainable, stand-alone companies, and great returns for our corporate partners and investors.

Through our specialized, hands-on practice, we offer a systematic process for commercializing innovations and an alternative path to market that creates a bridge between technology corporations and traditional venture capital.

Our team

More than a decade together transforming corporate technologies into successful spin-out ventures.

The New Ventures Partners team has unmatched expertise in areas critical to the success of a corporate spin-out. With thirteen investment professionals throughout the US and Europe, our team brings more than 200 years of technology experience and over 100 years of venture capital investing and corporate technology spin-out experience. Our resumes include senior operational and managerial roles at leading technology companies including Amazon, Apple, AT&T, British Telecom, Hewlett-Packard, Intel, Lucent, Sun Microsystems and Xerox, as well several IT and communications startups.

Trusted partners

Strong, long-term relationships form the basis for continued innovation and commercial success. New Venture Partners proudly maintains deep relationships with leading global technology corporations, including Lucent/Bell Labs, British Telecom, Philips Electronics, Agere, Boeing, Intel, Telstra, and others. We work closely with these global technology corporations to identify, incubate and launch ventures based on the technology and research generated in their extensive corporate R&D networks.



venturing beyond technology

A path forward for the wealth of untapped ideas generated through corporate R&D.

Our approach

New Ventures Partners has developed a proven, repeatable model for corporate technology spin-outs. We partner with companies, linking technologists and their intellectual property with seasoned management teams and commercial venture backing to find, found and fund new ventures.

We apply a proven methodology and process for the systematic creation and management of spin-out successes that minimize time and resource impact on a corporation. New Venture Partners has specialized expertise in how to best structure the spinout transaction, creating the right deal for the corporation, the spinout, and downstream VCs and acquirers. As co-founders of our ventures, we remain deeply involved after the initial launch and funding.

Proven track record

The New Venture Partners team has founded and funded more than 50 technology ventures from the R&D labs and business units of leading global technology corporations. We have been the founding investor in such companies as Azure Solutions (acquired by Subex Systems), Celiant (acquired by Andrew Corp.), elemedia (acquired by Lucent), Flarion Technologies (acquired by Qualcomm), iBiquity Digital, InPhase Technologies, Internet Photonics (acquired by Ciena), Liquavista, Lucent Public Safety Systems (acquired by Intrado), SyChip (acquired by Murata), Vallent (acquired by IBM), and Vidus (acquired by @Road).

The spin-out opportunity

Most corporations generate more viable innovations than they can practically commercialize. In some cases, innovations fall outside the company's core markets. In other cases, the new technology fits the strategic intent of the corporation, but would be better served if the technology is purchased from a third party. Accordingly, valuable innovations often remain unrealized, even under increased pressure for a return on R&D investment. New Venture Partners helps corporations build their business ecosystems by cultivating attractive investment opportunities that already exist inside a corporation and spinning them out into successful start-ups.



To learn more please visit our website at www.nvpllc.com, or call us at:

East Coast

Murray Hill, NJ
+1 908 464 0900

Silicon Valley

San Mateo, CA
+1 650 353 2962

United Kingdom

Adastral Park
+44 1473 636703

The Netherlands

Amsterdam
+31 35 697 0015